



opentext | Elite™

opentext | Elite™

opentext™

The Information Company

Alitek

opentext



Enterprise World 2018

open text

Meeting with OpenText

- OWUG Uli Weiß
- Vodafone Thomas Pollinger
- OpenText Guy Hellier
 Jason Jackson
 Olaf Wicke



Concerns, Proposals, and Ideas

- WSM customers are happy and very satisfied – but still want to see innovation and further development.
- Investments in extensions are a matter of course, but not for the same core functionality.
- A product or license exchange is not desired from the customer's point of view.
- Missing long-term planning reliability (10+) – Internal investments are seriously endangered.
- Each WCM product should be clearly positioned.
- Restoration of local partners and full support of implementation partners.
- Our community is happy to help you with solutions and a common vision.



IDEAS & VISION - long term approach.

- A clear strategy for the analysts and future-proof.
- Consolidate development costs, with common interfaces.



- Fast and easy integration of additional services or applications.
- Strategic, consolidated and sustainable for the future.



